

To

Chinmaya Institute of Management
#7 D'Cost Layout, 1 st Cross,
(Close to ITC Factory),
Bangalore -560084

Atten: Mr. H.V. Vasuki

Dear Sir,

Sub: Letter of Appreciation

We are really thankful to you for long association with our MILLTEC group for nearly 05 years to make our manufacturing process lean. You have helped us a great deal in changing not only our process and also all our key suppliers towards Lean in the last 05 years. Your guidance has helped us to achieve during application & implementation to become excellent. Which has strengthened our delivery commitment, reduce lead times, reduce quality defects and reduce cycle time.

You always believe in hand holding sessions and with this we have traveled to excellence in our journey. We have summarized below the major improvements that the lean initiative has brought about

GRADUAL PERFORMANCE IMPROVEMENTS DURING LAST 5 YEARS

- **Cost to produce down 25%**
- **Manufacturing lead time decreased by 60%**
- **Overall cycle time decreased by 40%**
- **Inventory down 35%**
- **Cost of quality reduced by 70%**
- **Factory floor space reduced by 30 – 35%**
- **5S Score 50% TO 80%**

I trust that we will continue working together in this Lean journey and will recommend your services to other companies and associations looking to improve their performance.

Regards



Rajendran Joghee

Managing Director